

Questions:

- 1.Would you please make a brief introduction about yourself?
- 2.Why did you take the MBA examination? Would you please say something about the currently MBA program in China?
- 3.Why do you choose RENMIN University to study MBA? Tell me a little about RENMIN University form your understanding.
- 4.How do the people around you review MBA?
- 5.What's the difference between MBA program at home and abroad?
- 6.If you failed this time what will you do in the near future?
- 7.Why do you want to be a part of MBA students?
- 8.Why do you think you are qualified for MBA program?
- 9.Do you have a career plan in 5 years?
- 10.Do you have a study plan if you were accepted as a MBA student?
- 11.What's your opinion about the requirement that a MBA student must have working experience?
- 12.How do you define marketing or management?
- 13.Do you think English is quite important in MBA study? Why?
- 14.Do you think MBA training courses will help you a lot in your future life? Why?
- 15.What do you want to do after your MBA study?
- 16.What is the most important qualification that a MBA student should have?
- 17.Say a little about teamwork.
- 18.Say a little about management.
- 19.How communication works in organizations?
- 20.Tell me the relationship between the management and management theory.
- 21.What will you do if you can't find a job?
- 22.Do you think that the economy will get better?
- 23.Who are you currently employed with?
- 24.What kinds of opportunities are you looking for?
- 25.What is your biggest accomplishment on the job?
- 26.What joy did you enjoy the most and why?
- 27.What would your former boss say about you?
- 28.Why did you leave your last job?
- 29.Please tell me a little about your working history? What kind of fields?
- 30.Say a little about your educational background.
- 31.What are your strengths and weakness?
- 32.What do you do in your spare time?
- 33.What is your impression of Beijing?

34.What is CFO? If you were a CFO, what would you do?

35.What is the difference between sales and marketing?

附加问题:

1. PLS give your opinion on GUANXI's impact to the enterprises in China.
2. If you want to develop a new brand of ice cream in China, what strategy would you pursue?
3. What's your opinion about whether leader should keep distance or get close to his or her employee.
4. Many people believe that the knowledge-based economy has begun. Please discuss the impact you think that may have on your firm.
5. What do you think will be the short-term and long-term impacts on China when we join the WTO?
Please be specific in your answers.
6. If a foreign investor wants to make direct investments in China, what would you advise him?
7. Which city will be the financial hub of Asia in 2005, Singapore, Shanghai, Hong Kong, Tokyo or any other city in Asia?
8. If you are granted 3 wishes, what will they be?
9. What are the main tasks facing a business leader nowadays?
10. If you are given US\$1 million to invest, what sector will you put your money in and why?
11. China is being accused by many developed countries as being lax in environmental issues. What is your view on this accusation?
12. In China, economic development in the western regions is lagging behind that of the eastern provinces. What measures would you propose to speed up the development of the western regions?
13. Unemployment and aging are some urgent social issues in China. What measures would you propose to relieve the problem?
14. Discuss the differences between managers and leaders.
15. Some companies claim that MBA graduates are generalists. They do not have an in- depth knowledge of any particular business area. How would you convince them otherwise?
16. Some people argue that high-tech companies should have higher P/E ratios because of their future earning potentials. How much would you agree or disagree with this argument?
17. Your firm is undergoing a reengineering exercise to reduce the number of employees. You are asked to cut 30% of your staff. What would you do?

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